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Trade Remedies



ACTECON



EXPERIENCE IN INVESTIGATIONS

Trade remedies are an indispensable part of any exporting company's trade policies. The increasing trade protection-oriented approaches in the world have contributed to the initiation of a plethora of investigations. ACTECON has taken part in almost every trade defense investigation initiated by the Ministry of Trade in Turkey and is unique in terms of integrating legal and economic analyses specific to each investigation while representing its clients before the Ministry and administrative courts. We also assist exporting companies in Turkey for trade remedy investigations opened in other jurisdictions.

Since 1999, ACTECON has represented clients in various industries such as iron and steel, chemicals, textiles, manufacturing, cement, and technology regarding dumping, circumvention and subsidy investigations.

“Unique in combining economic and industrial analysis to achieve results.”

TECHNICAL EXPERTISE

ACTECON uses its technical expertise to calculate dumping margins in line with the Ministry's methods by simulating various pricing scenarios. This enables our clients to foresee their export risks beforehand in order to adjust their trade policies accordingly. We analyze all financial data available and calculate the adjustment costs necessary to determine the actual margin. Our services further comprise strategic advice to companies seeking to prepare for potential trade remedy actions or deal with the aftermath of measures imposed as a result of such actions. ACTECON's all-

inclusive services also cover the crafting of responses to the relevant questionnaires, the drafting of injury defenses, the preparation of and attendance at verification visits conducted by Turkish or foreign investigating authorities, and the representation of clients in the context of private and public hearings.

“ Deep understanding of regulations and use of financial data to advise for solutions ”

COMPLIANCE TO TRADE RULES

Through our trade compliance audit services, clients can evaluate their exposure to potential trade remedy measures. We analyze sales and cost data in our clients' management headquarters and observe manufacturing processes in their plants to determine the similarities and differences between the exported and investigated product. Building on this information, we compare the domestic sales price to the export sales price and suggest export pricing alternatives to our clients to avoid anti-dumping investigations.

“ Smooth trade transactions without trade remedy measures. ”

DISPUTE SETTLEMENT

Working with our partners located in the principal business centres throughout the world, we assist our clients in the resolution of their disputes both in Turkey and other jurisdictions. Furthermore, our services regarding the WTO dispute settlement system encompasses the preparation of submissions, the participation in hearings, and the assistance to governments throughout the entire procedure before the WTO organs.

“ Effective settlement of disputes ”



ACTECON provides advisory services to its local and international clients in the areas of competition rules, international trade and regulations. ACTECON draws its strength from its committed and solution-oriented team, extensive sector-specific knowledge, local and multinational expertise and know-how on the insights of the business world. ACTECON is experienced in offering effective strategies from the perspective of law & economics. The firm creates a meaningful difference through its in-depth understanding of the global competition and the challenges of the global economy. Our working principles include work ethic, commitment to provide value-added service and consistency in every aspect.



Çamlıca Köşkü - Francalacı Sokak No: 28 Arnavutköy - Beşiktaş 34345 İstanbul - Turkey
+90 (212) 211 50 11 +90 (212) 211 32 22
info@actecon.com www.actecon.com

